

# Company Overview & Performance

2025



### **About Us**

A.C. Development is a real estate development firm specializing in infill residential projects, new construction, and community-focused developments. We manage every aspect of the development process, including site acquisition, entitlement, permitting, construction management, and marketing. As a licensed builder, we also perform construction on our projects, emphasizing high-performance, sustainable homes. With expertise in Insulated Concrete Form (ICF) construction, we are a licensed BuildBlock ICF dealer in both Maryland and the U.S. Virgin Islands, delivering durable, energy-efficient homes built to withstand extreme conditions. Our portfolio includes custom homes and infill developments, all designed with modern building practices that prioritize efficiency, sustainability, and resilience.

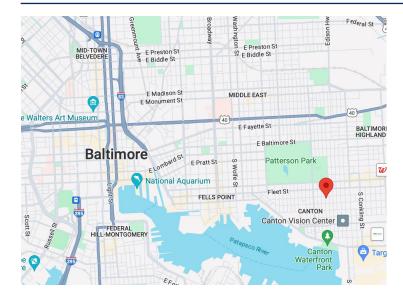
One of our premier projects, *The Residences at 340 North*, is a master-planned, 11-acre community on St. Thomas in the U.S. Virgin Islands. This development includes 80 residential units—28 twenty-foot-wide townhomes, 34 twenty-four-foot-wide townhomes, and 15 single-family homes—designed for modern, disaster-resilient living with features such as ICF construction, smart home automation, and net-zero-ready capabilities.

In addition to our owned projects, A.C. Development provides consulting services for large-scale Planned Unit Developments (PUDs) and mixed-use communities in Maryland, Florida, and West Virginia. Our consulting work includes leading multidisciplinary teams, coordinating with government agencies and local jurisdictions, securing zoning approvals and funding, and managing engineering teams to create development improvement plans. We also collaborate with national homebuilders to manage and deliver vertical construction, ensuring the successful completion of residential communities. This comprehensive approach allows us to transform land into vibrant, high-performing communities that meet market needs and enhance long-term value.

# Project Overview – 705 S Decker Ave. Baltimore, MD

### **Project Specifics**

Project Details	Asset Class: Townhome
	Type: Home Renovation
	Year Built: 1910
	<b>Size:</b> 1,390 sq. ft.
	Layout: 3 bedroom x 3 bathroom
	Acquisition: February 6, 2023
	Purchase Price: \$150,000
	<b>Sold:</b> August 10, 2023
	Price Sold: \$447,000
	Time on Market: 1 day
Renovation	- 2-Story Roof Top Deck
Scope	- Extension of building footprint
	- Interior Painting
	- Exterior Painting
	- HVAC Installation
	- Framing
	- Drywall
	- Insulation
	- Electrical
	- Plumbing





### Project Overview – 705 S Decker Ave. Baltimore, MD

#### Before



After





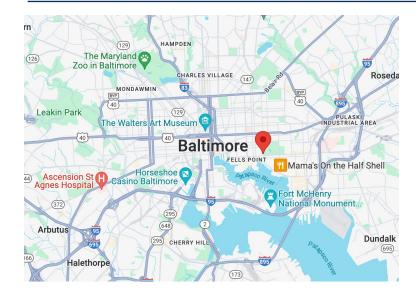




# Project Overview – 2238 E Bank St. Baltimore, MD

### **Project Specifics**

Project Details	Home Type: Townhome
	Type: Home Renovation
	Year Built: 1910
	<b>Size:</b> 1,590 sq. ft.
	Layout: 3 bedroom x 3 bathroom
	Acquisition: February 2, 2021
	Purchase Price: \$124,000
	Sold: February 11, 2022
	Price Sold: \$325,900
	Time on Market: 13 days
Renovation	- Basement Underpinning
Scope	- 2-Story Rear Addition
	- Interior Painting
	- Exterior Painting
	- HVAC Installation
	Framing
	- Framing
	- Framing - Drywall
	- Drywall





### Project Overview – 2238 E Bank St. Baltimore, MD

#### Before



#### After



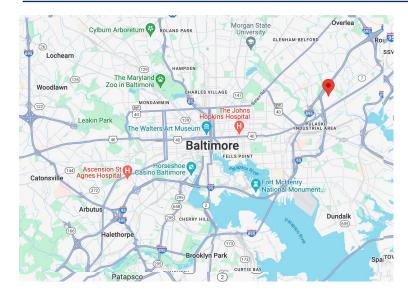




# Project Overview – 2103 Summit Ave Baltimore, MD

### **Project Specifics**

Project Details	Asset Class: Single Family Residential
	Type: Home Renovation
	Year Built: 1973
	<b>Size:</b> 1,900 sq. ft.
	Layout: 4 bedroom x 3 bathroom
	Acquisition: March 11, 2021
	Purchase Price: \$110,000
	Sold on: August 6, 2021
	Price Sold: \$275,500
	Time on Market: 2 days
Renovation	- Basement Waterproofing
Scope	- Roof Repair
	- Interior Painting
	- Exterior Painting
	- HVAC Installation
	- Framing
	- Drywall
	- Insulation
	- Electrical
	- Plumbing



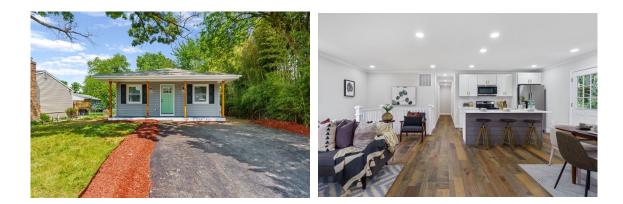


# Project Overview – 2103 Summit Ave Baltimore, MD

#### Before



#### After





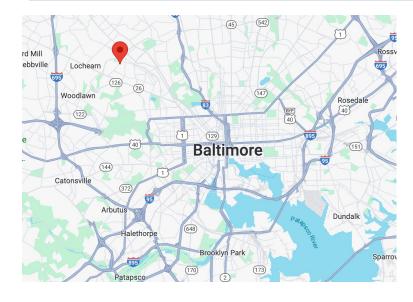




# Project Overview – 4310 N Rogers Ave Baltimore, MD

### **Project Specifics**

Project Details	Asset Class: Single Family Residential
	Type: Home Renovation
	Year Built: 1955
	<b>Size:</b> 1,635 sq. ft.
	Layout: 3 bedroom x 3 bathroom
	Acquisition: June 21, 2021
	Purchase Price: \$81,000
	Sold on: January 31, 2022
	Price sold: \$277,500
	Time on Market: 12 days
Renovation	- Large Deck
Renovation Scope	- Large Deck - Interior Painting
	- Interior Painting
	- Interior Painting - Exterior Painting
	<ul><li>Interior Painting</li><li>Exterior Painting</li><li>HVAC Installation</li></ul>
	<ul> <li>Interior Painting</li> <li>Exterior Painting</li> <li>HVAC Installation</li> <li>Framing</li> </ul>
	<ul> <li>Interior Painting</li> <li>Exterior Painting</li> <li>HVAC Installation</li> <li>Framing</li> <li>Drywall</li> </ul>
	<ul> <li>Interior Painting</li> <li>Exterior Painting</li> <li>HVAC Installation</li> <li>Framing</li> <li>Drywall</li> <li>Insulation</li> </ul>





# Project Overview – 4310 N Rogers Ave Baltimore, MD

#### Before



After





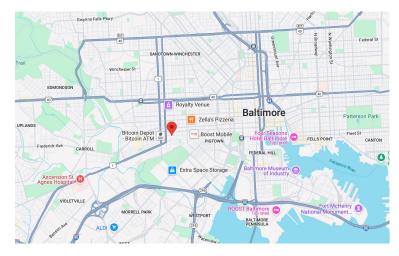




# Project Overview – 1618 & 1620 McHenry St. Baltimore, MD

### **Project Specifics**

Project Details	Asset Class: Single Family Residential Type: Infill Construction Year Built: 1920 Size: 1,800 sq. ft. Layout: 3 bedroom x 2.5 bathroom
Construction Scope	<ul> <li>Development Consultant</li> <li>ICF Foundation and Stem walls</li> <li>Construction Oversight</li> </ul>





## Project Overview – 1618 & 1620 McHenry St. Baltimore, MD

#### **Construction Overview**









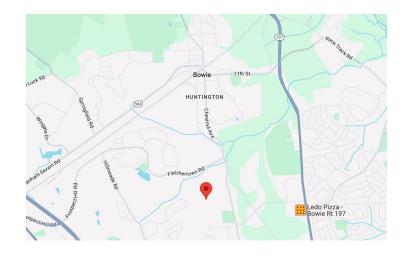




# Project Overview – 13231 Mockingbird Lane Bowie, MD

### **Project Specifics**

Project Details	Asset Class: Single Family
	Type: New Construction
	<b>Size:</b> 4,500 sq. ft.
	Lot: 0.46 acres
	Layout: 5 bedroom x 4 bathroom
	Acquisition: January 2023
	Purchase Price: \$85,000
	Construction Start: September 2023
	Sold on: July 2024
	Price sold: \$924,900
	Time on Market: 3 days
Construction	- Site Selection
Scope	- Engineering and Building Plans
	- Permitting and Approvals
	- Site Preparation (Clearing, Grading, Layout)
	- ICF Foundation and Exterior Walls
	Mashaniash Dhumhing and Electrical
	- Mechanical, Plumbing and Electrical
	- Mechanical, Plumbing and Electrical - Insulation and Drywall
	- Insulation and Drywall





# Project Overview – 13231 Mockingbird Lane Bowie, MD

#### **Construction Overview**

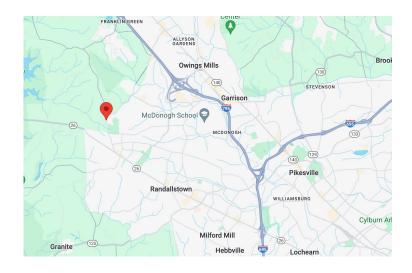




# Project Overview – 4615 Deer Park Rd Owings Mills, MD

### **Project Specifics**

Project Details	Asset Class: Single Family
	Type: New Construction
	<b>Size:</b> 4,500 sq. ft.
	Lot: 1.11 acres
	Layout: 5 bedroom x 4 bathroom
	Acquisition: October 24, 2023
	Purchase Price: \$125,000
	Construction Start: October 2024
	Estimated Sale Price: \$950,000
	Estimated Completion: April 2025
Construction	- Site Selection
Construction Scope	<ul> <li>Site Selection</li> <li>Engineering and Building Plans</li> </ul>
	- Engineering and Building Plans
	<ul><li>Engineering and Building Plans</li><li>Permitting and Approvals</li></ul>
	<ul> <li>Engineering and Building Plans</li> <li>Permitting and Approvals</li> <li>Site Preparation (Clearing, Grading, Layout)</li> </ul>
	<ul> <li>Engineering and Building Plans</li> <li>Permitting and Approvals</li> <li>Site Preparation (Clearing, Grading, Layout)</li> <li>ICF Foundation and Wood Exterior Walls</li> </ul>
	<ul> <li>Engineering and Building Plans</li> <li>Permitting and Approvals</li> <li>Site Preparation (Clearing, Grading, Layout)</li> <li>ICF Foundation and Wood Exterior Walls</li> <li>Mechanical, Plumbing and Electrical</li> </ul>
	<ul> <li>Engineering and Building Plans</li> <li>Permitting and Approvals</li> <li>Site Preparation (Clearing, Grading, Layout)</li> <li>ICF Foundation and Wood Exterior Walls</li> <li>Mechanical, Plumbing and Electrical</li> <li>Insulation and Drywall</li> </ul>
	<ul> <li>Engineering and Building Plans</li> <li>Permitting and Approvals</li> <li>Site Preparation (Clearing, Grading, Layout)</li> <li>ICF Foundation and Wood Exterior Walls</li> <li>Mechanical, Plumbing and Electrical</li> <li>Insulation and Drywall</li> <li>Finish Work</li> </ul>





# Project Overview – 4615 Deer Park Rd Owings Mills, MD

**In Progress** 

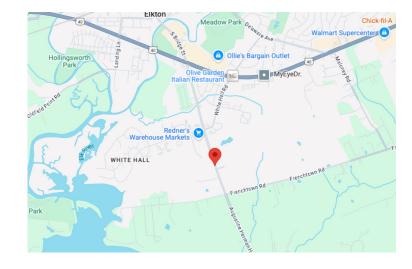




# Project Overview – Southfields of Elkton: Elkton, MD

### **Project Specifics**

Project Details	Subject: PUD Mixed-Use Development	
	Type: Land Development and Infrastructure Construction	
	Construction Start: October 2023	
	Construction Completion: February 2025	
	Construction Cost: \$14,000,000	
Scope of Work	Development Consultant	
Scope of Work	<ul><li>Development Consultant</li><li>Manage Entitlements</li></ul>	
Scope of Work	-	
Scope of Work	Manage Entitlements	
Scope of Work	<ul><li>Manage Entitlements</li><li>Special Tax District (Bond of Public Improvements)</li></ul>	
Scope of Work	<ul> <li>Manage Entitlements</li> <li>Special Tax District (Bond of Public Improvements)</li> <li>Construction Management</li> </ul>	
Scope of Work	<ul> <li>Manage Entitlements</li> <li>Special Tax District (Bond of Public Improvements)</li> <li>Construction Management</li> <li>\$3.5 million 600,000gal Water Tower</li> </ul>	
Scope of Work	<ul> <li>Manage Entitlements</li> <li>Special Tax District (Bond of Public Improvements)</li> <li>Construction Management</li> <li>\$3.5 million 600,000gal Water Tower</li> </ul>	
Scope of Work	<ul> <li>Manage Entitlements</li> <li>Special Tax District (Bond of Public Improvements)</li> <li>Construction Management</li> <li>\$3.5 million 600,000gal Water Tower</li> </ul>	





# Project Overview – Southfields of Elkton: Elkton, MD

#### **Construction Overview**

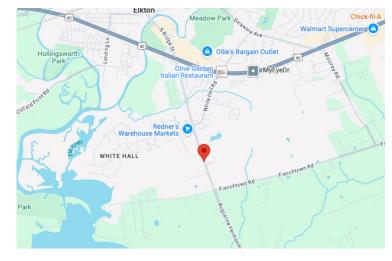


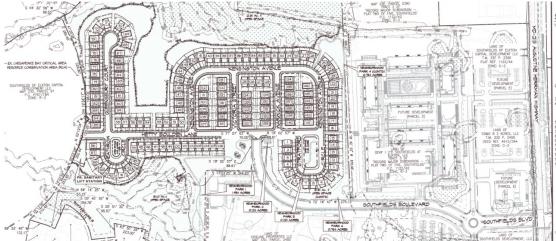


# **Project Overview –** The Preserve at Southfields: Elkton MD

### **Project Specifics**

Project Details	Subject: Residential Subdivision Type: Land Development Anticipated Start: March 2025 Estimated Completion: March 2027 Estimated Construction Cost: \$9,000,000 Size: 60 acres
Scope of Work	Development Consultant
	Manage Entitlements
	Liaison with DR Horton
	Pro Forma Modeling
	Construction Management
	\$9 million site development (Water, Sewer, Roads, Lot Grading)
	<ul> <li>Sell finished lots to DR Horton for vertical construction</li> </ul>



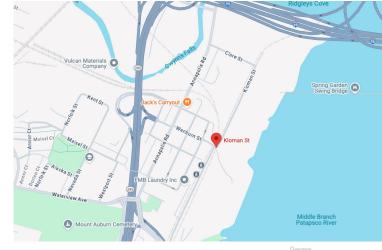


# Project Overview – One Westport: Baltimore, MD

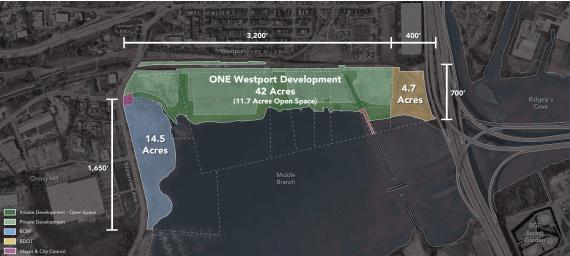
### **Project Specifics**

Project Details	Subject: PUD Mixed-Use Development Type: Land Development and Infrastructure Construction Construction Start: July 2024 Estimated Completion: June 2025 Construction Cost: \$8,000,000 Size: 42 acres	St Vulcan Materials Company Water to Water to Wa
Scope of Work	<ul> <li>Development Consultant</li> <li>Manage Entitlements</li> <li>Public Park Organization</li> <li>Shoreline Restoration</li> <li>Construction Management</li> <li>\$9 million site infrastructure (Water, Sewer, Pump Station, &amp; Roads)</li> </ul>	1,650 Cherry Hill Private Development - Open Space Private Development BCP DDT

#### **Location Map**



Gwynns Falls



### Project Overview – One Westport: Baltimore, MD

### **Progress Timeline**

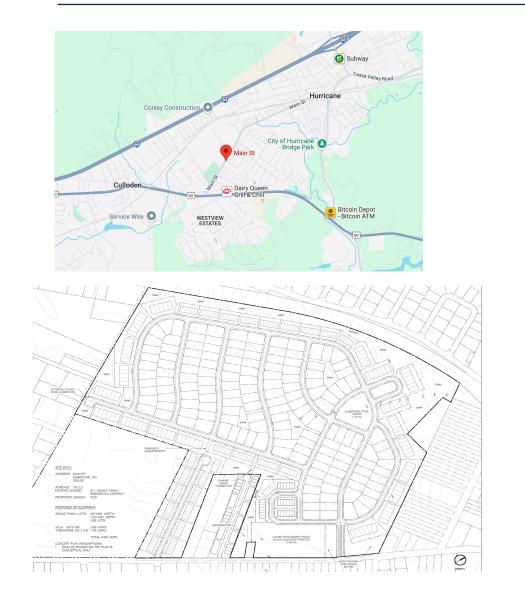




# Project Overview – Hurricane, West Virginia

### **Project Specifics**

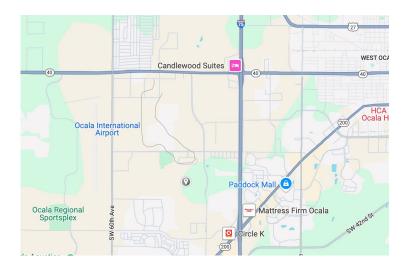
Project Details	Subject: Planned Residental Development Type: Land Development Development Start: October 2024 Estimated Completion: January 2026 Estimated Site Development Cost: \$7,000,000 Size: 76 acres
Scope of Work	Development Consultant
	<ul> <li>Manage Entitlements</li> <li>Engineering Oversight</li> <li>Liaison with Putnam Development Authority</li> <li>Liaison with National Home Builders (DR Horton)</li> <li>Pro Forma Modeling</li> </ul>

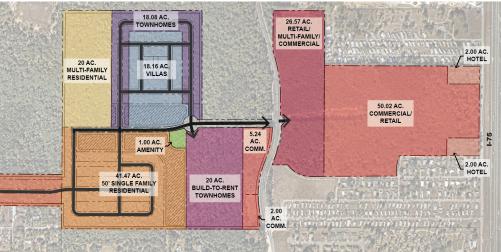


# Project Overview – Ocala, Florida

### **Project Specifics**

Project Details	Subject: Mixed-Use Development Type: Land Development Development Start: November 2024 Estimated Completion: March 2026 Estimated Construction Cost: \$30,000,000 (Residential Phase) Size: 249 acres
Scope of Work	<ul> <li>Development Consultant</li> <li>Manage Entitlements</li> <li>Engineering Oversight</li> <li>Liaison with National Home Builders (DR Horton, Lennar, NVR)</li> <li>Establish CDD (Community Development District)</li> <li>Pro Forma Modeling</li> </ul>





# Project Overview – The Residences at 340 North: USVI

### **Project Specifics**

Project Details	<ul> <li>Subject: PAD – Residential Development</li> <li>Type: Land Development and Infrastructure Construction</li> <li>Anticipated Start: July 2025</li> <li>Estimated Completion: December 2026 (Phase 1)</li> <li>Construction Cost: \$35,000,000</li> </ul>
Scope of Work	Master Developer A.C. Development is addressing the critical need for affordable housing in the U.S. Virgin Islands through The Residences at 340 North, an 11-acre site on St. Thomas with 80 residential units, including 28 twenty-foot-wide townhomes, 36 twenty-four-foot-wide townhomes, and 16 single-family detached homes. Phase 1 focuses on 21 units, with 9 units reserved for moderate-income households in the 80–120% Area Median Income (AMI) range, aligning with Virgin Islands Affordable Housing Program standards. The development emphasizes modern, sustainable, and disaster-resilient living, featuring ICF construction for durability, high-performance windows, smart home automation, and energy-efficient appliances. Homes are net-zero-ready, with the capability to integrate solar panels and battery storage systems for enhanced energy efficiency and resilience.





# Project Overview – The Residences at 340 North: USVI

**Development Overview** 



