## VIRGIN ISLANDS ECONOMIC DEVELOPMENT AUTHORITY TESTIMONY BY WAYNE L. BIGGS, JR. COMMITTEE ON EDUCATION AND WORKFORCE DEVELOPMENT LEGISLATURE OF THE VIRGIN ISLANDS ST. CROIX, VIRGIN ISLANDS MONDAY, SEPTEMBER 9, 2024

9:00 A.M.

Good afternoon, Madam Chair Marise C. James, members of the Committee on Education and Workforce Development, other members of the 35<sup>th</sup> Legislature, the Legislative staff, the Virgin Islands Economic Development Authority ("USVIEDA" or "the Authority") team, and the viewing and listening audience. I am Wayne Biggs, Jr., Chief Executive Officer of the Virgin Islands Economic Development Authority. With me today are team members Dwayne Benjamin, Assistant Chief Executive Officer, Margarita Benjamin, Managing Director, Economic Development, and Joy Penn, Senior Compliance Officer. If necessary, they are available to respond to any inquiries you may have.

## **USVIEDA Functions and Organizational Structure**

As the foremost Economic Development Organization (EDO) in the Territory, USVIEDA employs a comprehensive approach to spur economic growth. The Authority utilizes a variety of economic and community development strategies to

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encourage investment, support and expand small businesses, create and maintain jobs, rejuvenate distressed areas, and offer affordable commercial spaces—all with the goal of enhancing the quality of place for the residents of the U.S. Virgin Islands. The Authority operates as an umbrella organization, under the oversight of a governing board, that unifies its core functions.

The Economic Development Commission (EDC), one of the four (4) main divisions of USVIEDA, oversees the Virgin Islands Economic Development Program, which aims to foster economic growth, diversification, and job creation in the Territory. The EDC also manages other industry-specific initiatives, such as the Hotel Development Program (HDA) to expand and improve the Territory's hotel inventory, and the Sustainable Tourism through Arts-based Revenue Streams Program (STARS) to promote the creation of more film and music projects in the USVI. The EDC consists of two distinct units for Applications and Compliance to effectively monitor these programs.

Additionally, USVIEDA includes three other main divisions: the Economic Development Bank (EDB), which offers financial and technical support to the small business community; the Enterprise Zone Commission (EZC), which employs various community development strategies to revitalize distressed towns and

- 40 neighborhoods and administers the South Shore Trade Zone Program; and the
- 41 Economic Development Park Corporation, which provides commercial space for
- lease within the industrial parks it manages and owns.

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## **Educational Assistance and Workforce Development**

The basic purposes and objectives of the Virgin Islands Economic Development

Program are declared to be the promotion of the growth, development and

diversification of the economy of the Virgin Islands; to benefit the people of the

Virgin Islands by discovering and developing to the fullest possible extent the

human and economic resources available therein; the establishment and

preservation of opportunities of gainful employment for residents of the Virgin

Islands; the promotion of capital formation for the industrial development of the

Virgin Islands; the contribution of beneficiaries to the development of the

educational system of the Territory; and the preservation of the environment,

beauty and natural resources of the Virgin Islands; all of which purposes and

objectives are declared to be in the public interest.

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Beneficiaries of the EDC, pursuant to 29 V.I.C. Chapter 12 Subsection 708(m), as amended by Act #8559 on April 11, 2022, are required to provide educational assistance as follows:

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"(m) Provide educational assistance to residents of the Virgin Islands in an amount and form which is acceptable to the Commission, except that fifty-five percent of any such financial contribution must be made to the Department of Education for public school programs and initiatives and in addition, any entity except Category IV entities receiving benefits under this subchapter shall contribute a minimum of \$3,000 annually to the Board of Education to be placed in the Territorial Scholarship Fund and used in accordance with the purpose of the fund; except that, this section shall not apply to beneficiaries under title 29 Virgin Islands Code, chapter 12, section 708b. Category IV entities receiving benefits under this chapter shall contribute a minimum of \$10,000 annually to the Board of Education to be placed in the Territorial Scholarship Fund and used in accordance with the purposes of the fund, except that this subsection shall not apply to beneficiaries under Title 29, Virgin Islands Code, chapter 12, section

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708b. The Department of Education and the Board of Education shall submit to the Commission received within 60 days after the close of each calendar year annual reports indicating each beneficiary's name, amount contributed, and use of funds. As used in this subsection, educational assistance included all types of educational assistance including but not limited to vocational and other job training programs."

It is important to note that prior to subsection 708 (m) being amended by Act #8559 on April 11, 2022, it read as follows:

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"(m) Provide educational assistance to residents of the Virgin Islands in an amount and form which is acceptable to the Commission or provide a financial contribution to a fund established by the Commission, except that fifty percent of any such financial contribution must be designated for public school programs and initiatives and in addition, any entity receiving benefits under this subchapter shall contribute a minimum of \$3,000 annually to the Board of Education to be placed in the Territorial Scholarship Fund and used in accordance with the purpose of the fund; except that, this section shall not apply to beneficiaries under title 29 Virgin Islands Code, chapter 12, section 708b. As used in this subsection, educational

assistance included all types of educational assistance including but not limited to vocational and other job training programs."

The major differences are that the amended language requires the EDC beneficiary to provide 55% of its financial contribution directly to the Department of Education (DOE) while the prior language required that the EDC beneficiary provide 50% of its financial contribution for public school programs and initiatives. Additionally, the DOE is now required to report the contributions collected from the EDC beneficiaries annually to the EDC. This meant that before the amended 708(m) the EDC beneficiary could support a host of educational programs certified as "designated public school programs and initiatives" by the Commissioner of Education or make financial contributions directly to public schools of their choice without going through the DOE.

In addition to the educational assistance required in subsection 708(m), subsection 708(n) requires workforce development as follows:

"(n) Agree in writing to submit plans for a management-training program for approval by the Commission. The plan shall establish a program through which the beneficiary shall have as managers and officers, residents of the Virgin Islands, as defined in section 703(e) of

this subchapter. The Commission shall use the beneficiary's organizational chart and job descriptions as the sole guide as to whether a beneficiary's employee is management or non-management. The Commission shall establish, by regulation, the requirements for management training programs as guidance for all beneficiaries and the reasonable number of Virgin Islands residents to be employed by each beneficiary in accordance with the specific normal requirements of the business cycle involved..."

The EDC currently has 93 beneficiaries, of which 12 executed their EDC Certificates after April 11, 2022, and are required to make a 55% educational assistance financial contribution directly to the Department of Education. Specifically, five (5) EDC Certificates were activated in calendar year 2022, six (6) in calendar year 2023, and one (1) in calendar year 2024. Additionally, some pre-Act #8559 EDC beneficiaries have chosen to direct their required educational assistance contribution designated for public school programs and initiatives to the DOE, even though this was not specifically mandated by their VIEDC Certificate. For the calendar year 2022, the financial contributions made directly to the Department of Education from the from three (3) of the five (5) EDC beneficiaries required to do

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so totaled approximately \$15,940 based on the information provided in their EDC Annual Report. The other two (2) beneficiaries have not had their EDC orientations (scheduled for September 4, 2024 and early October 2024), and therefore have not made their required 2022 educational assistance contributions yet. They will be required to make up their 2022 educational assistance contributions in subsequent years. Figures for 2023 are not yet available, as many beneficiaries have received income tax reporting extensions, and the EDC Compliance Department will not receive their EDC Annual Reports, which itemize their contributions, until November 2024. Upon receipt of the EDC Annual Report from the beneficiary, members of the EDC Compliance Team verify that all beneficiary-reported contributions, in all areas required on the EDC Certificate, were made by reviewing the necessary supplemental documentation.

EDC beneficiaries are required to make their financial contributions directly to the DOE. Pursuant to 708(m), the DOE must submit an annual report within 60 days of the close of each calendar year indicating each beneficiary's name, amount contributed, and use of funds. Upon receipt of these reports, we reconcile the amounts indicated in the beneficiary EDC Annual Report against the DOE Financial Assistance Reports. We have received the DOE reports for Fiscal Year 2023 and

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2024; however, we have requested that the DOE revise their reports to reflect calendar years instead of fiscal years to comply with the current EDC law.

Prior to the amendment to 708(m), the EDC did not specifically track the amounts of educational assistance contributions that beneficiaries made directly to the DOE or for public school programs and initiatives, as these contributions were included in the beneficiaries' overall charitable contribution amounts. Since the amended subsection 708(m), we have begun tracking the financial assistance given directly to the DOE. This allows us to reconcile the reported amounts with their annual report and to monitor financial assistance provided to other educational assistance programs – both certified public school educational programs and initiatives, as well as non-public school educational programs and initiatives.

There are no additional amendments at this time that we recommend be made to subsections 708(m) or 708(n).

Thank you. My team and I are available to answer any questions you may have.